

# Unit Commission Scale '09

Base Commission for all Units .....

30%

Kernel's Choice Unit Bonus .....

4%

**Total Unit Commission Available .....**  
**to all units in sale**

**34%**

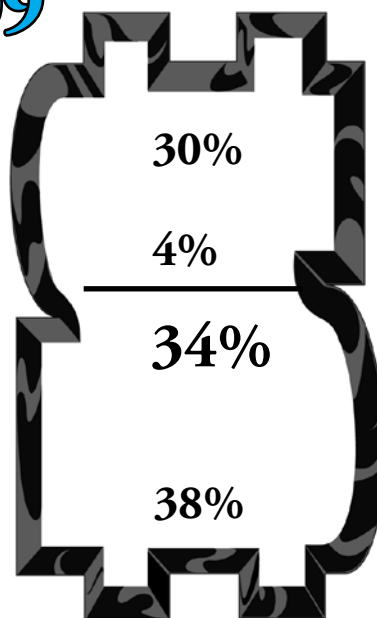
Total Commission Available for Boy .....

38%

Scout Troops or Venture Crews who choose a High

Adventure/Special Activity Prize Package for an additional

4% and do not take the Old Hickory Council prize package for their Scouts



## Kernel's Choice Unit Bonus 4% Qualifications

**1. Your Unit Popcorn Chairman must attend one of the district kickoff and training sessions.** (Training session dates can be found in the Raven and on the council web site at [www.OLDHICKORYCOUNCIL.ORG](http://www.OLDHICKORYCOUNCIL.ORG))

**2. Scout names must be placed individually on your Unit Trail's End web site and product & prize orders must be placed online by midnight on Tuesday, November 3rd** (the council pays a 5% penalty for prize orders not in on order turn-in day. We cannot pay the Kernel's Choice Unit 4% extra commission to units whose orders are late). **Boy Scout troops and Venture crews who opt for the commission over prizes program must also turn in unit prize package description before the sale starts on October 1st.** (this can include incentives for top seller, weekly sales, etc., and should include some form of Scout accounts, but the final design is up to you). Cub Scout Packs will automatically be enrolled in the Old Hickory Council Prize Package, but are encouraged to continue offering their own supplemental prize program to further encourage Scout sales.

**3. All units must turn in their unit and youth sales goals on the Unit & Youth Sales Goal Sheet (can be found on the council web site)** before the first day of sale on October 1st. Goals should be derived from your unit budget planning.

**4. All units must conduct a unit popcorn kickoff with their Scouts and Scout parents.** For packs that means hold it at your September pack meeting, and for troops it means hold it at a Court of Honor or special meeting in late September.

The Kernel's Choice Unit additional 4% commission on unit sales is voluntary, and over and above the 30% commission all units will receive on their popcorn sales, but we will be adhering to these requirements strictly. Prize package designs, troop decisions on extra commission or prizes, and unit and youth goals must be mailed or emailed to Betty Ann Ritchey at [britchey@bsamail.org](mailto:britchey@bsamail.org) or Steve Daniel at [sdaniel@bsamail.org](mailto:sdaniel@bsamail.org), or faxed to the Scout Office at 336-760-4222 by close of business on Wednesday, September 30th, 2009.