



**Old Hickory Council  
2011 Popcorn Sale  
Unit & Scout Goal Sheet  
(Due September 29th)**



One of the requirements to qualify for the Kernel's Choice Unit 4% additional commission is for units to submit their unit popcorn sales goal and their individual Scout sales goal to the council office before the start of the popcorn sale. Units may complete and email the Virtual Sale Planner on the Trails-End web site or mail this form to: Old Hickory Council, Popcorn Sales, 6600 Silas Creek Parkway, Winston-Salem NC 27106, or fax it to 336-760-4222, or email to Betty Ann Ritchey at [bettyann.ritchey@scouting.org](mailto:bettyann.ritchey@scouting.org).

Unit Type & Number: \_\_\_\_\_ District: \_\_\_\_\_

Popcorn Chairman: \_\_\_\_\_

Email: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Our Unit Sales Goal for 2011 is: \$ \_\_\_\_\_ Our Per Scout Sales Goal is: \$ \_\_\_\_\_

**For Boy Scout Troops & Venture Crews Only - High Adventure/Special Activity Prize Program**

Boy Scout Troops and Venture Crews have the option of not participating in the council prize package (this is the one shown in the brochure that is mailed to all Scouts and includes prizes for levels of sales achievement) and instead taking an additional 4% in unit commission to design their own prize program. This could mean the base 30% commission, plus 4% if they qualify as a Kernel's Choice Unit, and an additional 4% for the prize package, for a total of 38% commission. The requirement to take this option is that your intention to do so be noted on this form and turned in before the start of the sale, and that your unit prize program (Scout accounts, prizes for weekly sales, top sellers, etc.) be submitted to the council in writing, also before the sale begins. This is a voluntary program, and is designed to assist Boy Scout leaders who feel they can motivate their Boy Scouts more easily with things like specialized camping equipment and Scout accounts to raise money for things like Philmont, etc., rather than through the council prize package.

**Please Choose One**

We will continue to participate in the council prize package: \_\_\_\_\_

We choose to take the additional 4% commission to develop our own prize package: \_\_\_\_\_

(This option will only be accepted if your unit is a Boy Scout Troop or Venture Crew and your prize package design is submitted at the same time this form is turned in to the council office.)

**This form must be received in the council office by close of business on Thursday, September 29th, 2011 to qualify for the Kernel's Choice Unit 4% additional commission program.**