



Position Description

Council Family Friends of Scouting Chair

Scouting America has earned the reputation over the years of being one of the premier charitable organizations in the traditional annual giving campaign arena. The annual fundraising campaign, called Friends of Scouting, has evolved from the successful experience of local councils. Friends of Scouting has become the one of the largest sources of income for the Old Hickory Council.

Reports to: VP-Fund Development

Objective: To give every Scouting family the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

Time Commitment: October-August

Responsibilities:

- Accepts the responsibility for raising the Council Family Friends of Scouting goal.
- Recruits, with the help of council staff, a Family Friends of Scouting team, including District Family Friends of Scouting Chairs and presenters to arrange unit presentations and tell the Council story to Scouting families throughout the Council.
- Assists District FOS Chairs to ensure each unit has a Friends of Scouting presentation.
- Keeps the campaign on schedule by setting expectations and providing coaching for the campaign team when needed.
- Keeps volunteers motivated and committed to success.
- Participates in initial meetings and orientations of District FOS Chairs.
- Hosts regular report meetings to make sure that team members have adequate supplies and opportunities to turn in contributions received.
- Contributes at a leadership level to the Friends of Scouting campaign.
- Ensures that every prospect is contacted about contributing to the campaign.
- Meets regularly with Director of Field Services.





Position Description

District Family Friends of Scouting Chair

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Reports to: Council Family Friends of Scouting Chair

Objective: To give every Scouting family the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

Time Commitment: October-August

Responsibilities:

- Accepts the responsibility for raising the District Family Friends of Scouting goal.
- Recruits a Family Friends of Scouting team, including presenters, to arrange unit presentations and tell the Council story to Scouting families in the district.
- Assures that each unit in the district has a Friends of Scouting presentation.
- Keeps the campaign on schedule by setting expectations and providing coaching for the campaign team when needed.
- Keeps volunteers motivated and committed to success.
- Hosts an orientation for presenters and other members of the campaign team.
- Hosts regular report meetings to make sure that team members have adequate supplies and opportunities to turn in contributions received.
- Contributes to the Friends of Scouting campaign.
- Ensures that every prospect is contacted about contributing to the campaign.





Position Description

Family Friends of Scouting Presenter

Scouting America has earned the reputation over the years of being one of the premier charitable organizations in the traditional annual giving campaign arena. The annual fundraising campaign called, Friends of Scouting, has evolved from the successful experience of local councils. Friends of Scouting has become one of the largest sources of income for the Old Hickory Council.

Reports to: District Family Friends of Scouting Chair

Objective: To give every Scouting family the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

Time Commitment: December-May

Responsibilities:

- Accepts the responsibility for making presentations to 3-5 Scouting units within the District.
- Attends Friends of Scouting trainings and meetings as needed throughout the campaign.
- Assures that each assigned unit has a Friends of Scouting presentation.
- Follows-up with each assigned unit via phone calls/emails to ensure every family within the unit has been given the opportunity to participate in the campaign.
- Keeps the District Family Friends of Scouting chair updated on presentation progress.
- Submits all FOS paperwork, pledge cards, and financial contributions to Council Service Center in a timely manner.
- Contributes to the Friends of Scouting campaign.

