

## Family Campaign Training Schedule

1. Welcome & *thank you* for volunteering!
2. Volunteer Role Position Profiles
3. Campaign Goals
4. Campaign Timeline
5. Family Presenter Checklist
6. Sample Presentation Script
7. Presenter Tips & Tricks
8. Family Packet Checklist
9. Sample Pledge Card
10. Donor Appreciation Plan
11. Audit Report
12. Warmup E-mail for Unit Leaders
13. Sample Clean Up Phonathon Script & Follow Up Letter
14. Notes





## My Personal Notes

Successes I had:

Things to do different next year:

Resources I wish I had:

Misc Notes:





## Community Campaign Training Schedule

1. Welcome & *thank you* for volunteering!
2. Volunteer Role Position Profiles
3. Campaign Goals
4. Campaign Timeline
5. Sample Pledge Card & Collateral
6. Donor Appreciation Plan
7. Sample Call Script
8. Donor-Centric Fundraising Tips & Tricks
9. Notes

