



## Position Description

### Council Community Friends of Scouting Chair

Scouting America has earned the reputation over the years of being one of the premier charitable organizations in the traditional annual giving campaign arena. The annual fundraising campaign, called Friends of Scouting, has evolved from the successful experience of local councils. Friends of Scouting has become one of the largest sources of income for the Old Hickory Council.

**Reports to:** VP-Fund Development

**Objective:** To give community stakeholders the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

**Time Commitment:** October-August

**Responsibilities:**

- Accepts the responsibility for raising the Council Community Friends of Scouting goal.
- Recruits, with the help of council staff, a Community Friends of Scouting team, including District Community Friends of Scouting chairs and presenters to arrange community meetings and presentations to tell the Council story to community stakeholders throughout the Council.
- Develop a community prospect list within the Council and ensures that each prospect is given the opportunity to support Scouting.
- Keeps the campaign on schedule by setting expectations and providing coaching for the campaign team when needed.
- Keeps volunteers motivated and committed to success.
- Participates in initial meetings and orientations of District FOS Chairs.
- Hosts regular report meetings to make sure that team members have adequate supplies and opportunities to turn in contributions received.
- Contributes at a leadership level to the Friends of Scouting campaign.
- Ensures that every prospect is contacted about contributing to the campaign.
- Meets regularly with the Director of Field Services.





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**Objective:** To give community stakeholders the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

**Time Commitment:** October-August

**Responsibilities:**

- Accepts the responsibility for raising the District Community Friends of Scouting goal.
- Recruits a Community Friends of Scouting team, including presenters to arrange community meetings and presentations and tell the Council story to community stakeholders within the district.
- Develop a district community prospect list and ensure that each prospect is given the opportunity to support Scouting.
- Keeps the campaign on schedule by setting expectations and providing coaching for the campaign team when needed.
- Keeps volunteers motivated and committed to success.
- Hosts an orientation for presenters and other members of the campaign team.
- Hosts regular report meetings to make sure that team members have adequate supplies and opportunities to turn in contributions received.
- Contributes at a personally significant level to the Friends of Scouting campaign.
- Ensures that every prospect is contacted about contributing to the campaign.





## Position Description

### Community Friends of Scouting Presenter

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**Reports to:** District Community Friends of Scouting Chair

**Objective:** To give community stakeholders the opportunity to hear the Scouting story and support Scouting through a philanthropic donation to Old Hickory Council.

**Time Commitment:** December-June

**Responsibilities:**

- Accepts the responsibility for making 3-6 asks to community stakeholders within the District.
- Attends Friends of Scouting trainings and meetings as needed throughout the campaign.
- Assures that each assigned community prospect has a Friends of Scouting presentation.
- Keeps the District Community Friends of Scouting Chair updated on presentation progress.
- Submits all FOS paperwork, pledge cards, and financial contributions to Council Service Center in a timely manner.
- Contributes to the Friends of Scouting campaign.

